



Jash Holding's Digital Transformation Journey

Revolutionizing Facilities Management
with HAL ERP



Jash Holding's Digital Transformation Journey

At A Glance

Jash Holding, a leading Facilities Management company in Saudi Arabia, along with their project & contracting division faced challenges managing their diverse operations across their subsidiary companies with 4000+ employees. They were looking to embark on a digital transformation journey to move away from their existing legacy system to help them reap the efficiencies of cloud technology as well as to streamline their operations through automations.

They had two key objectives for this critical exercise

- **Use technology to help scale:** Jash, with operations across multiple customer sites, across the Kingdom, encountered severe limitations with their current system. They faced hurdles in scaling, with multiple redundancies and lag reporting. Adapting to changing customer demands required a system was flexible, compliant with local tax laws, user friendly, and more importantly robust with reporting and automating their important workflows.
- **Streamline operations & improve bottom line :** With the changing landscape of macro economy and business compulsions, they were looking for improved efficiency in their operations that can directly bring them ROI to their bottom line and prepare them to increase their project execution capacities too.



1

Holding
Company

5+

Subsidiaries

4000+

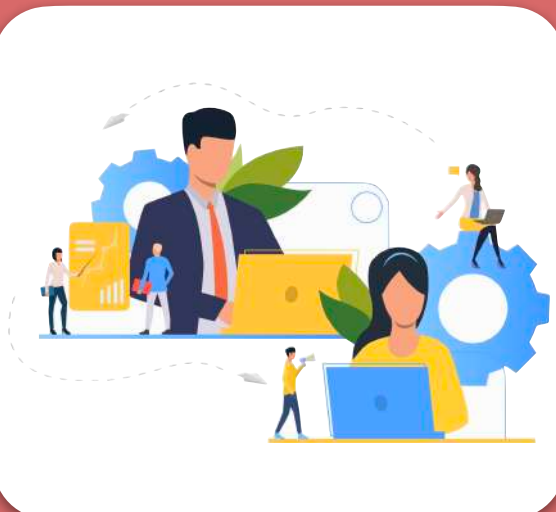
Employees
All Over KSA

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Solution



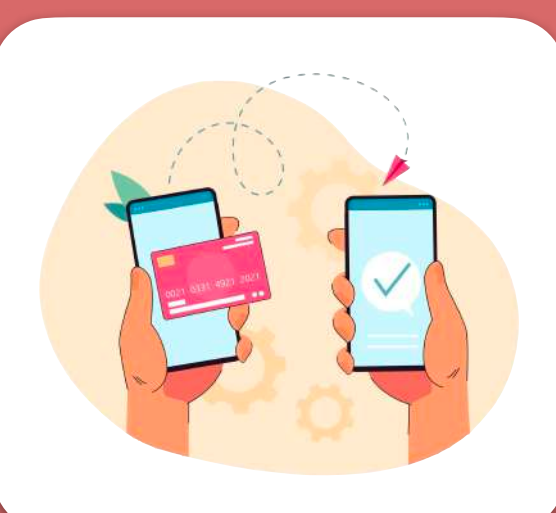
Tailored HRMS Module: HAL provided a comprehensive Human Resource Management System, streamlining onboarding, contract management, and complex payroll processes. This addressed Jash's challenge of managing compliance and adapting to changing project needs with precision.



Project Management Flexibility: HAL ERP facilitated seamless project mobilization by allowing bulk employee movement across projects, simplifying ramp-up and ramp-down processes. Crystal clear reporting on manpower utilization empowered Jash with real-time insights into project costs.



Robust Project Costing: The detailed project costing module enabled Jash to understand individual project profitability by meticulously tracking manpower, material, and service costs. This insight was crucial for optimizing operations and improving their profitability.

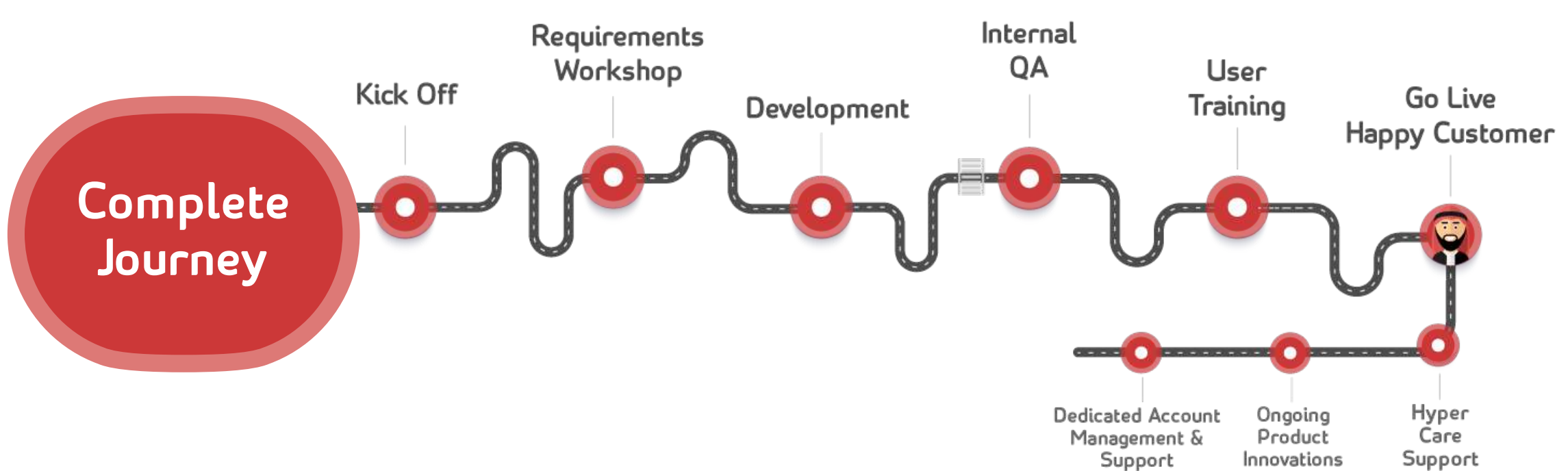


Intercompany Transaction Automation: HAL ERP's intercompany transaction automation saved significant man-hours by automating entries between their group companies. This streamlined internal billing, ensured accurate VAT implications, and saved them hundreds of hours in data entry and reconciliation.

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The Implementation Process

Solution Overview: For any complex digital transformation journey, the most important element is planning. With hundreds of complex implementation experience, HAL came up with the plan and made sure all the stakeholders are perfectly aligned for the project success.



The implementation process commenced with a detailed assessment of Jash's unique requirements, with in depth workshop sessions with key users and main stakeholders. During the process, the existing business processes were mapped out for all the departments and functions; all the critical touch points, KPIs and reports were identified as well.

The experienced consultants with their deep domain knowledge came up with their own suggestions to fine tune the process and set up Jash for remarkable success with the new system. After a thorough documentation, validation and review by all the project stakeholders, the business document was signed off and the engineers got to work customizing the ERP based on the unique needs of Jash.

As the industry best practice, there was rigorous internal QA done by HAL to ensure all the captured requirements and flow was in place before doing a detailed conference room pilot and key user training. The user training workshops were paced to suit the pace of Jash employees and done with Ongoing success was ensured through regular check-ins to monitor system performance and address emerging concerns. Post-implementation support became integral, providing Jash with necessary assistance and guidance in adapting to the enhanced operational landscape. This commitment to continuous improvement played a crucial role in the success of the ERP integration, enabling Jash Holding to fully realize the benefits of their digital transformation.

Local

Presence

Clear

Timelines

Stakeholder

Alignment

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Key Takeaways and Conclusion



Operational Efficiency: HAL ERP consolidated Jash Holding's major departments, automating core processes and providing a unified interface for real-time monitoring.



Intercompany Automation: The system's ability to automate intercompany transactions saved hundreds of man-hours, bringing clarity to internal reporting and facilitating smoother operations.



Strategic Insights: HAL ERP empowered Jash with strategic insights into project costs, employee movements, and overall profitability, contributing to improving their bottom line and preparing them to take on more project volumes.

Conclusion: Jash Holding's collaboration with HAL ERP has been transformative, effectively addressing immediate challenges and setting the stage for sustained growth. HAL ERP's implementation streamlined operations, empowering Jash to make informed decisions effortlessly.

This centralized platform not only enhanced day-to-day efficiency but also provided crucial insights into project costs and profitability, ensuring adaptability to industry dynamics.

Moreover, the ERP system facilitated seamless collaboration among Jash Holding's interconnected companies. The intercompany automation not only saved valuable time but also promoted efficient communication. Jash Holding's embrace of HAL ERP positions them at the forefront of innovation and collaborative success in the Facilities Management industry.

**50 Million
SAR**
Saved

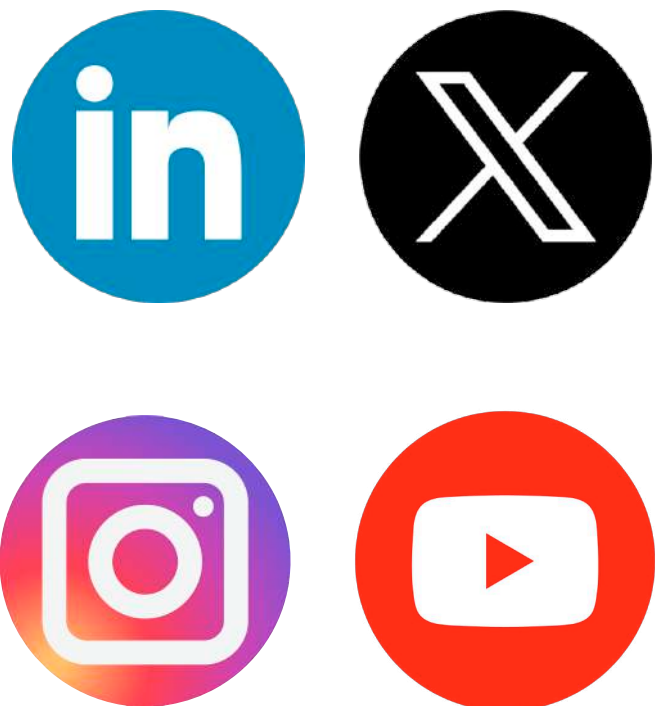
60% +
Efficiency gains

145%
ROI



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